

Learn more about  
**GDS**

by visiting our web sites:

[www.GDS-America.com](http://www.GDS-America.com)  
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Houston, Texas ♦ Toronto, Canada ♦ Redditch, England

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The logo for GDS America, featuring the letters 'GDS' in a stylized font with a globe icon, followed by a vertical bar and the word 'America'.

Creative people implementing creative technology solutions in the  
Finance, Manufacturing, Distribution, Construction and Service industries.

"I can honestly say we have no regrets. It took us a long time to find the solution that best fit our company and I know that for the next five years, no matter how quickly we continue to grow, our system will be able to cope."



Part of our value to your company is the strength of our organization and it is derived from our

- ✓ Customers
- ✓ Dedication to Support
- ✓ Product Diversity
- ✓ Partners
- ✓ International Presence
- ✓ Personnel



"Since the beginning, GDS America has been there to provide solutions and support for our ongoing needs."

## Is GDS America worthy of being added to your valued technology partners list?

We think the answer to that question is a resounding yes and there are several reasons why!

**The first reason is our strength.** In part, our strength as a business has grown as our diverse customer base has grown. Since our inception, GDS America has compiled an impressive list of domestic and international customers. Providing the right products and services at the right time has been a major contributor to winning new customers. The high level of customer satisfaction we have achieved is a direct result of our dedication and continuing commitment to provide high value through quality products, support and professional services with unmatched integrity.

We believe a technology company with a single product or service cannot be a leader in today's marketplace. Based on that belief, we have assembled a group of partners from whom we are able to provide industry specific software solutions and services for businesses with needs in:

- Finance
- Manufacturing
- Service and Dispatch
- Distribution
- Construction
- Pharmacological
- Logistics
- Plant and Equipment Maintenance



In servicing these business segments, we are able to grow our enterprise while exceeding our commitments to our customers.

It is often said that the company you keep judges you. With multi-national customers in the environmental, manufacturing, distribution, construction and service industries, we believe we attract the best of the best. The same is true for the partners we have chosen. The Microsoft Business Solutions suite of enterprise applications offers an ideal solution for our domestic and international customers alike.

If your business is domestic or has international operations, our applications are equipped to handle your needs with multiple languages, multi-currency and specific country reporting. This gives you one application to promote and implement in the native language using the appropriate currency while meeting local government reporting requirements. As your international provider for these products and services, GDS is your single point of contact throughout the lifecycle of your project.

Our domestic and international customer base was not built solely because we had the best application solutions. In fact, it was built upon our combining the best application solutions with the commitment to

## We think the answer to that question is a resounding yes and there are several reasons why!

provide a local presence to support those applications. As a result of that commitment, we now have business offices in Houston, Texas, Toronto, Canada and Redditch, England. With a world from which to recruit the best individuals in the technology market, we have grown from a handful of highly skilled individuals to an international operation with a great team to win your business as well as service your ongoing needs.

**The next reason is our dedication to quality.** In our view, quality is not just a word or a process. It is a way of doing business and a methodology for creating a successful business. It is why we are able to guarantee our service before the sale, during the sales process and after the sale is completed.

Our goal is to deliver the best "cost of ownership" product and service combination to meet your business need. Quality truly creates a win-win scenario, reducing our cost of operations and your total cost of ownership. As a result, quality measures and methodologies are integrated into every area of our business:

- Application Software
- Customization
- Implementation
- Education and Training
- Integration
- Software Development
- Support
- Sales



With partners like Microsoft, quality is a way of life. In our company, it is a life to which we are committed.

**The last reason is one of choice.** We embrace the idea that the choice of which solution is needed to solve your specific business need resides with you, our customer. With the choice being yours, we are dedicated to providing you with a suite of applications, industry solutions, platforms and services from which you may choose.

At your request we will work with you to prepare a formal definition of your needs. As a result of this project you will have a tool to use in your selection process. Even if we don't have the most appropriate solution to satisfy your business need, we will still make a valuable contribution to your project. Our formalized requirements definition will serve as a tool to reduce your evaluation and implementation time; thereby, minimizing your costs. In the spirit of our belief, the choice is yours.

Of course, your ultimate choice is with whom you select as a business and technology partner. Since we give you many choices, we hope that you give us an opportunity to help you achieve your business goals, earn your trust and develop a continuing business relationship.

### Choice of Applications

- ✓ General Ledger
- ✓ Accounts Payable
- ✓ Accounts Receivable
- ✓ Fixed Asset Management
- ✓ Payroll and HR
- ✓ Order Processing
- ✓ Service Management
- ✓ Dispatching
- ✓ CRM
- ✓ Manufacturing
- ✓ PM Scheduling and Execution
- ✓ Inventory Control
- ✓ Inventory Management
- ✓ Demand Forecasting
- ✓ Purchasing
- ✓ eCommerce
- ✓ EDI
- ✓ Warehouse Management

### Choice of Industry Solutions

- ✓ Finance
- ✓ Manufacturing
- ✓ Distribution
- ✓ Dispatch, Service and Repair
- ✓ Pharmacological
- ✓ Construction

### Choice of Platforms

- ✓ Windows
- ✓ Unix
- ✓ Compatibles

### Choice of Services

- ✓ Requirements Definition
- ✓ Product Selection Assistance
- ✓ Customization
- ✓ Education and Training
- ✓ Implementation
- ✓ Integration
- ✓ 24 x 7 Support
- ✓ Product Updates

GDS America, the right choice!

Strength  
Dedication to Quality  
Choice

